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Data & AI

Data Literacy for Procurement & Supplier Management Teams Playbook

Reading supplier performance and spend data critically enough to catch what a scorecard alone misses

- Practitioner
- Intermediate
- Template Included

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- 3 minute(s)

Overview

A framework for building data literacy within procurement and supplier management teams — supplier scorecard critical reading, spend data category analysis, and total-cost-of-ownership thinking beyond price data alone — addressing the specific risk of procurement decisions over-relying on simplified scorecards or price comparisons that miss important context.

Procurement teams already use supplier scorecards extensively —

isn't that already data-driven practice? Using a scorecard isn't the same as reading it critically — many procurement teams treat scorecard scores as objective and complete, without understanding what specific data quality or methodology issues might affect the score, or what important dimensions the scorecard doesn't capture.

What's the most common data literacy gap specifically in

procurement and supplier management? Comparing suppliers primarily on unit price without genuine total-cost- of-ownership analysis — quality issues, delivery reliability, and switching costs often matter more than price differences the simplified comparison highlights.

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practice?\nUsing a scorecard isn't the same as reading it critically — many\nprocurement teams treat scorecard scores as objective and complete,\nwithout understanding what specific data quality or methodology issues\nmight affect the score, or what important dimensions the scorecard\ndoesn't capture." } }, { "@type": "Question", "name": "What's the most common data literacy gap specifically in", "acceptedAnswer": { "@type": "Answer", "text": "procurement and supplier management?\nComparing suppliers primarily on unit price without genuine total-cost-\nof-ownership analysis — quality issues, delivery reliability, and\nswitching costs often matter more than price differences the simplified\ncomparison highlights." } }] }

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