

Category

Consulting

Public Sector & Policy Consulting Playbook

Adapting consulting practice for public sector mandates, political constraints, and public accountability

- Practitioner
- Advanced
- Template Included

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- 4 minute(s)

Overview

A framework for consulting engagements in government and public sector settings, accounting for how political mandates, budget cycles, procurement rules, and public accountability change what 'good consulting' looks like versus private-sector engagements.

Is public sector consulting fundamentally different from private

sector consulting? The core problem-solving skills transfer, but political mandate constraints, public procurement rules, budget cycle timing, and public accountability all shape what's practically achievable and how recommendations need to be framed in ways private-sector consulting doesn't require.

How do political considerations affect what recommendations are

useful? A technically optimal recommendation that's politically infeasible within the current mandate isn't useful — this playbook's discipline is distinguishing genuinely infeasible recommendations from ones that simply require more careful political framing to be actionable.

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