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# 3P

## Idea In Short

The 3P (Perceive, Process, Perform) decision-making framework is a structured approach used by pilots and aviation professionals to navigate complex situations and make critical choices under pressure. This systematic method enables pilots to methodically work through challenges by breaking down the decision-making process into three distinct stages. By following these steps - perceiving the given set of circumstances, processing their impact on flight safety, and performing the best course of action - pilots can ensure they consider all relevant factors before taking action. The 3P model is designed to be used as a continuous process throughout all phases of flight, helping pilots maintain situational awareness and make informed decisions to enhance safety. While originally developed for aviation, the principles of the 3P framework have proven valuable in various professional contexts where effective decision-making is essential.

In the high-stakes world of aviation, effective decision-making can mean the difference between life and death. To navigate complex situations and make critical choices under pressure, pilots rely on structured decision-making models. One such framework that has gained prominence is the 3P model, which stands for:

1. Perceive
2. Process, and
3. Perform

This systematic approach helps pilots methodically work through challenges, ensuring they consider all relevant factors before taking action. The 3P model offers a simple, practical, and systematic approach to aeronautical decision-making (ADM) that can be applied during all phases of flight. Let's break down each component of this framework:

## Perceive

The first step in the 3P model is to clearly perceive the given set of circumstances for a flight. This crucial initial stage requires pilots to swiftly identify and articulate the situation they're facing. By accurately pinpointing the current conditions, pilots can focus their efforts on finding the most appropriate solution. In this phase, gathering all relevant information about the situation is essential. This may include data from aircraft instruments, weather reports, air traffic control communications, and crew observations.

## Process

Once the situation is clearly perceived, pilots must process the information by evaluating its impact on flight safety. This analytical phase involves considering various factors, assessing potential risks, and determining how the current circumstances might affect the safety of the flight. Pilots draw on their training, experience, and standard operating procedures to generate potential solutions and evaluate their feasibility.

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## Perform

After thorough processing, pilots must perform by implementing the best course of action. This step involves selecting the most appropriate option based on the analysis conducted in the previous stage. The decision should balance safety considerations, operational requirements, and available resources. Clear communication of the chosen course of action to all relevant parties is crucial at this stage.

The 3P model is designed to be used as a continuous process throughout the flight. Pilots are encouraged to constantly perceive, process, and perform as new information becomes available or circumstances change. This iterative approach helps ensure that decisions remain relevant and effective as the flight progresses.

### 3P in Practice: Aviation Example

To illustrate the application of 3P, consider a scenario where pilots encounter unexpected severe weather during a flight:

- **Perceive:** Pilots detect rapidly deteriorating weather conditions ahead, including thunderstorms and potential turbulence. They gather information from onboard weather radar, reports from other aircraft, and air traffic control updates
- **Process:** They evaluate the impact of the weather on flight safety, considering factors such as aircraft capabilities, passenger comfort, fuel reserves, and available alternate routes. They assess the risks associated with continuing on the current path versus diverting to avoid the weather system
- **Perform:** After processing the information, the pilots decide to request a course deviation to circumnavigate the severe weather. They communicate this decision to air traffic control, adjust their flight plan, and brief the cabin crew on potential turbulence

The pilots continue to apply the 3P model throughout the weather event, constantly perceiving new information, processing its implications, and performing necessary actions to ensure the safety of the flight.

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## Summary

The 3P decision-making framework, born from the high-stakes world of aviation, offers a structured and effective approach to problem-solving that can be invaluable in corporate settings. By systematically working through each step - Perceive, Process, and Perform - business leaders can make informed decisions that prioritize critical objectives, whether they be safety, security, quality, or innovation. By adopting and adapting this framework, companies can enhance their decision-making processes, improve risk management capabilities, and ultimately build more resilient and successful organizations. As with any tool, the effectiveness of 3P in corporate settings will depend on proper training, consistent application, and a commitment to continuous improvement and evaluation.

